

SELL MORE



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	Point Of Sales "POS"











POS System



Optimum Wholesale & Retail Management System covers the full sales cycle, from quotation, orders, deliveries and invoices to payments.

Optimum Wholesale & Retail has a unique Portal for salesmen is used to take customer requests and then convert these requests to quotations, orders or cash invoices.

Retail business management is made easy with the state-of-the-art e-Shop, POS and Customer Portal, whereas Wholesale businesses are managed through complete back office sales cycle. It is integrated with all ERP modules for online / real-time balances.

Product Specific:

- Full Sales Cycle
- e-Shop
- Salesman Portal
- Customer Portal

Product General:

- Business Intelligence Reporting
- In-Built Document Workflow
- Bi-Lingual Arabic/English
- Fully Integrated ERP

Why Optimum?

- Offline / Online POS

- e-Payment

- Powerful Security Control

Wholesale & Retail Functionalities:

- Point Of Sales "POS"
- Online e-Shop

Technologies:

Intranet / Internet based

• Microsoft SQL Database

Mobile Application

Accessible Through Any Browser

• ASP.NET & C# Development Tools

- **a** Quotation Management
- Order Management
- Delivery Notes Management
- Invoice / Billing Management
- Settlement & Collection Management
- Tash Invoice Management
- Customer Portal









POINT OF SALES "POS"

Optimum Point of Sale (POS) is the complete POS solution for retail or service businesses. It not only covers the complete POS retail cycle but also provides a powerful integration with back office Optimum ERP for easy item search and real-time online reports and transaction posting.

Unique Features

Product Specific:

- Online/Offline Mode
- Inventory Update
- Customer Records
- Customer Ageing
- e-Payment
- User Friendly Interface
- Business Intelligence Reporting

Product General:

- Supports Document Attachment
- Posting Alerts (Emails, sms..etc)
- Bi-Lingual Arabic/English
- Powerful Security Control

Optimum Point of Sale (POS) is a scalable product offering that fits large and small businesses alike. POS can be deployed over a single store or a chain of stores in located internationally. It's multi-currency feature provides reports in local as well as base currency.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Point of Sale (POS) Functionalities:

- Online, Real-Time Transaction Posting
- Sales Reporting
- Customer Inquiry
- Inventory Inquiry
- Multi-Currency Transactions
- User Management
- Transaction History
- Cash Memo printing















Customer Portal Dashboard









ONLINE E-SHOP

Optimum Online e-Shop is the complete online retail / wholesale / services solution for any kind of business. It provides complete listing of items / services with a very user-friendly interface. It is supported by Optimum ERP at the backend providing easy update of items / services and inventory.

Unique Features

Product Specific:

- 24*7 Online
- Easy Item Filters
- Customer Service
- Delivery Tracking
- e-Payment
- User Friendly Interface
- Business Intelligence Reporting

Product General:

- Supports Document Attachment
- Posting Alerts (Emails, sms..etc)

Online e-Shop Functionalities:

• Electronic Receipts Via Email / SMS

• Online, Real-Time Transaction Posting

• Inventory Inquiry (In Stock / Out of Stock)

- Bi-Lingual Arabic/English
- Powerful Security Control

Multiple Item Filters

Customer Registration

 Delivery Management Transaction History

Multi-Currency Transactions

Optimum Online e-Shop is a scalable product offering that fits large and small businesses alike.

Online e-Shop can be deployed internationally or locally. It's multicurrency feature provides reports in local as well as base currency.

Technologies:

- Intranet / Internet base
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Unique Features

Product Specific:

Customer Portal with Dashboard

process and a full limit-authorization control.

- e-Quotations
- Customer Contracts
- Customer Ageing
- e-Payment
- User Friendly Interface

Product General:

- Document Attachement
- In-Built Document Workflow
- Posting Alerts (Emails, SMS..)
- Powerful Security Control

Optimum Quotation Discount limits can be controlled; by customer, by item, by salesman or

Inventory is directly updated whenever any task or operation is made. The system is capable of handling non-inventory items too.

Technologies:

• Intranet / Internet base

the combination of all.

- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

- Accessible Through Any Browser

• Generate & Submit Quotations Online to Customers Directly

QUOTATION MANAGEMENT

Optimum Quotation Management System covers the full quotation cycle, starting from request, preparation, follow-up till decline or

acceptance and transfer to confirmed order. It has a built-in workflow

- Change the Quotation Pricing
- Transfer Quotation to Order
- Print Quotation or Send Electronically Via Email

Quotation Management Functionalities:





- Send Alerts to Client for Expiry of Quotation Electronically by Email
- Extend the Duration Of Quotation

- Quotation Inquiries



Posting Alerts







Customer Portal Dashboard















ORDER MANAGEMENT

Optimum Order Management System covers the full order cycle, keeping track of the order itself and managing data around the customer.

The system has a built-in workflow process and a full limit-authorization control.

Unique Features

Product Specific:

- Customer Portal with Dashboard
- e-Orders
- Customer Contracts
- Customer Ageing
- e-Payment
- User Friendly Interface

Product General:

- Document Attachement
- In-Built Document Workflow
- Posting Alerts (Emails, SMS..)
- Powerful Security Control

Optimum Order Management

system also involves tracking whether you have the inventory to fill orders, managing data around the vendors who are going to help you keep the inventory on hand to do that, getting the order to the customer, and so on.

Technologies:

- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database

- Intranet / Internet based

- Mobile Application

Order Management Functionalities:

- Receive Orders Online from Customers Directly
- Add Orders from Submitted Quotations
- Add Orders Manually
- Cancel Orders
- Transfer Order to Delivery
- Order Inquiries
- Print Orders or Send Electronically Via Email



DELIVERY NOTES MANAGEMENT

Optimum Delivery Notes Management covers the full delivery cycle, keeping track of the delivery itself and managing data around the customer. It has a built-in workflow process and a full limit-authorization control.

Unique Features

Product Specific:

- Customer Portal with Dashboard
- e-Delivery Notes
- Customer Record
- Delivery Tracking
- Real-Time Accounting Entries
- User Friendly Interface

Product General:

- Document Attachement

- In-Built Document Workflow
- Posting Alerts (Emails, SMS..)
- Powerful Security Control

Optimum Delivery Notes Management also updates the inventory in real-time with the actual goods assigned for delivery.

The accounting entries are also posted in real-time to the General Ledger.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Delivery Notes Management Functionalities:

- Raise Delivery Notes Electronically
- Choose Items from Orders Received
- Add Delivery Notes Manually
- Cancel Delivery Notes
- Transfer Delivery to Invoice
- Delivery Inquiries
- Print Deliveries or Send Electronically Via Email























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INVOICE / BILLING MANAGEMENT

Optimum Invoice / Billing Management provides the functionality to raise all types of invoices electronically, namely, Against Delivery, General or Transactional. It has a built-in workflow process and a full limit-authorization control. Also, also has functionality to record contracts with customers and raise invoices periodically as per the contract.

Unique Features

Product Specific:

- Customer Portal with Dashboard
- e-Invoices
- Auto Invoice Sending
- Real-Time Accounting Entries
- User Friendly Interface
- Business Intelligence Reporting

Product General:

- Document Attachement
- In-Built Document Workflow
- Posting Alerts (Emails, SMS..)
- Powerful Security Control

Optimum Invoice / Billing Management system can also apply formulae at contract level to calculate invoice amounts based on input. The accounting entries are also posted in real-time to the General Ledger.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Invoice / Billing Management Functionalities:

- Raise Invoices Electronically
- Raise Invoice Against Delivery
- Add Invoices Manually
- Apply Formulae for Amount Calculation
- Cancel Invoices
- Transfer Invoice to Settlement
- Invoice Inquiries
- Print Invoices or Send Electronically Via Email



SETTLEMENT & COLLECTION MANAGEMENT

Optimum Settlement & Collection Management provides the functionality to raise settlements / receipts electronically against invoice, against advance received, against credit note, against services or general receipts. It has a built-in workflow process and a full limit-authorization control.

Unique Features

Product Specific:

- e-Settlements/Receipts
- Auto Settlements Sending
- Real-Time Accounting Entries
- User Friendly Interface
- Business Intelligence Reporting

Product General:

- Document Attachement
- In-Built Document Workflow
- Posting Alerts (Emails, SMS..)
- Powerful Security Control

Also, the system has functionality to issue settlements automatically against a payment received electronically through payment gateway or any other online transaction method. The accounting entries are also posted in real-time to the General Ledger.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Settlement & Collection Management Functionalities:

- Raise Receipts Electronically
- Raise Receipts/Settlements Against Invoices
- Raise Receipts/Settlements Against Advance Received
- Raise Manual Receipts
- Cancel Settlements
- Settlement Inquiries
- Print Settlements or Send Electronically Via Email







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Customer Dashboard











CASH INVOICE MANAGEMENT

Optimum Cash Invoice Management is the perfect solution for raising cash memo/invoice for any on counter sales including point of sale devices. It has a built-in workflow process and a full discount limit-authorization control. The system has a responsive interface enabling the use on type of computer device including tablet computers

Unique Features

Product Specific:

- Electronic Cash invoice/Memo
- User Level Discount Limits
- Customer Record
- Real-Time Accounting Entries
- User Friendly Interface

Product General:

- Document Attachement
- In-Built Document Workflow
- Posting Alerts (Emails, SMS..)
- Powerful Security Control

or mobile phones. It allows to prepare cash invoices against orders received or quotations sent.

The accounting entries are also posted in real-time to the General Ledger.

- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser

Cash Invoice Management Functionalities:

- Raise Cash Memo/Cash Invoice Electronically
- Raise Invoice Against Order/Quotations
- Add Cash Invoices Manually
- Schedule Delivery
- Inventory Inquiries
- Cash Invoice Inquiries
- Print Cash Invoices or Send Electronically Via Email



CUSTOMER PORTAL

Optimum Customer Portal provides the most user-friendly platform to the customers for online purchasing, customer services or online payments against services or purchases.

Optimum Customer Portal has a responsive interface enabling the

Unique Features

Product Specific:

- Customer Services
- Payment Gateway
- Communicate with Customer
- User Friendly Interface
- Customer Dashboards

Product General:

- Supports Document Attachment
- In-Built Approval Workflow
- Posting Alerts (Emails, SMS.)
- Powerful Security Control

use on type of computer device including tablet computers or mobile phones.

The backend is controlled by the powerful **Optimum** ERP and Content Management System provided full communication with the client.

Technologies:

- Intranet / Internet based
- Accessible Through Any Browser
- ASP.NET & C# Development Tools
- Microsoft SQL Database
- Mobile Application

Customer Portal Functionalities:

- Customer Registration
- Customer Services
- Online e-Shop
- e-Payments
- Track Deliveries
- Customer Communication
- Electronic Alerts



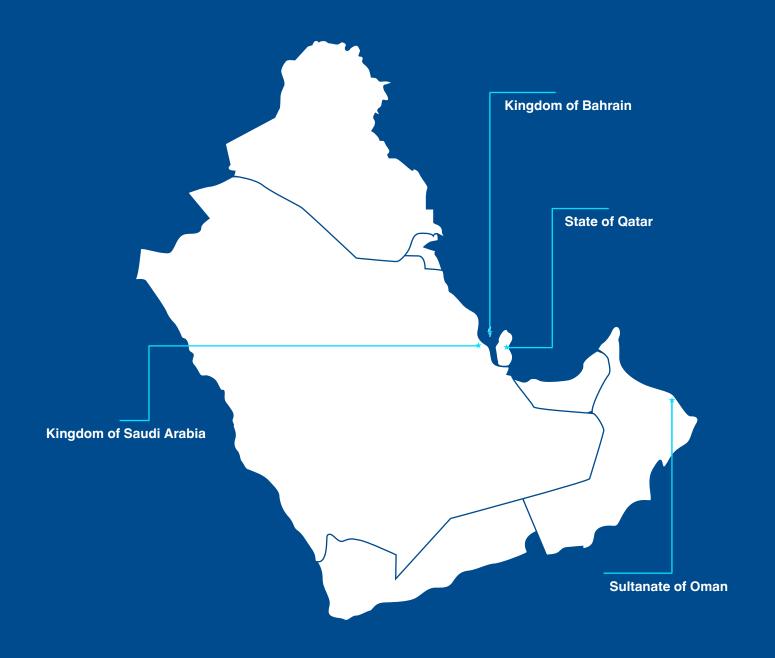






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